



To: Mayor and Council
From: W. Troy Dunlop, Director of Public Works and Utilities
Date: May 2, 2019
Committee of the Whole Date: May 6, 2019
Title: Beckwith Street Phase 1 – Options Update

For Direction
 For Information
 For Adoption
 Attachment 1 pages

Recommendation: THAT Council of the Corporation of the Town of Smiths Falls accepts the offer from Ottawa Greenbelt Construction Company Ltd. to extend the validity of their tender proposal for 120 days;

AND THAT Council authorize staff to enter into non-binding discussions with Ottawa Greenbelt Construction Company Ltd. concerning project options for Beckwith Street;

AND FURTHERMORE THAT Council direct staff to enter into discussions with the downtown business community to consider implications of a future project roll-out beyond the summer of 2019.

Purpose: The purpose of this report is to seek approval from Council to enter into non-binding discussions with Ottawa Greenbelt Construction Ltd. to explore project options relating to Beckwith Street.

Background: On April 11th the tender for the Beckwith Street Phase 1 Renewal closed with a single bid from Ottawa Greenbelt Construction Company Ltd. This bid was reviewed by Parsons and Town staff in the days following the bid closure. Town staff also sought out legal advice from the Town solicitor on tender options during this period.

On April 23rd, 2019, the Public Works and Utilities Department presented the tender results to the Committee of the Whole relating to the Beckwith Street Phase 1 renewal project. At the conclusion of the meeting the Committee directed staff to reject the bid from Ottawa Greenbelt Construction Company Ltd. and to report on options relating for advancement of the project including details on funding alternatives.

During the week of the 23rd, the Contractor communicated significant interest to enter into further discussions with the Town to discuss possible solutions for the project which included

phasing and potential staging of the work. Ottawa Greenbelt also advised that they were prepared to extend the validity of their bid for an additional 120 days to allow non-binding discussions to occur. A copy of the correspondence has been attached for reference.

Analysis and Options: Under the terms of the current tender call, the Corporation has the right to accept or reject all tenders, negotiate with the successful tender, and to waive irregularities and omissions if doing so represents the best interests of the Corporation.

After considering the new information staff are of the opinion that the 120 extension will allow the Corporation sufficient time to examine new opportunities to explore advancement of the project (in whole or in part) through a non-binding process. This process would also look at value engineering along with staging options. Changes, where considered throughout this process would ultimately require the approval of Town Council.

Ottawa Greenbelt Construction Limited. is a division of the Tomlinson Group of companies and the company has the experience, resources and expertise for a project of this magnitude. Ottawa Greenbelt Construction Ltd. has also carried out recent work in Smiths Falls for the Beckwith Street storm water treatment unit and outfall (2017) along with the emergency repairs to the trunk water main crossing under the Rideau River (2018).

If Town Council should support the recommendation to enter into non-binding discussions then staff would commence discussions with the downtown business community on the implications of a future project roll-out beyond the summer of 2019.

Budget/Financial Implications: The acceptance of a 120 day bid extension and agreement to enter into non-binding discussions does not have carry any immediate financial impacts. Any discussions regarding the award of any work (in whole or in part) would have to be reviewed with the province in regard to the current OCIF Top Up grant and any other pending grant applications under consideration for release under the Connecting Links Program (2019/2020).

Links to Strategic Plan:

Vision Statement

- Item 4 – Investing in infrastructure to keep pace with needs
- Item 5 – Redeveloping our waterfront and downtown

Strategic Priority # 5 – Waterfront Development

- Objective 5.1.5 – Undertake a complete Beckwith Street Redevelopment Plan.

Consultations: Shane Kelford, Director of Corporate Services, Treasurer, Parsons, and Ottawa Greenbelt Construction Company Ltd.

Existing Policy:

- Downtown Revitalization and Waterfront Integration Master Plan, 2013
- By-Law no. 7850-2004, Policies respecting the procurement of goods and services
- Asset Management Plan - 2016

Notes/Action (space for Council Member's notes):

Respectfully Submitted:



W. Troy Dunlop, C.E.T.
Director of Public Works and Utilities

Approved for agenda by:



Malcolm Morris, CMO
CAO



GREENBELT CONSTRUCTION
5151 ALBION ROAD
OTTAWA, ON K1X 0A5

May 1, 2019

Project: Beckwith Street Renewal – Russell Street to Chambers Street
Contract: 19-PW-001

Troy Dunlop,

Thank you for the opportunity to discuss our recent bid submission.

Ottawa Greenbelt Construction Company Limited is a division of the Tomlinson group of companies. After initial discussions, we understand that the township of Smiths Falls is continuing to review its options for moving forward with the Beckwith Street reconstruction project. As such, we are pleased to extend the validity of the bid for an additional 120 calendar days.

During that period, our company will be available to participate in discussions and value engineering with the township of Smith Falls. We would work together to look at options to move forward with the project. These talks would be non binding on either party.

This would include but not limited to.

- . Phasing of the project to match funding levels.
- . Value engineering and staging options.

We leave all options open for discussion. The Tomlinson Group feels that they have the expertise and resources to complete a project of this magnitude and complexity. Our team have been involved with many similar projects in the City of Ottawa and surrounding area (e.g. Sussex Drive reconstruction, Bronson Ave. reconstruction, Bank St. reconstruction). Integrated underground and streetscaping works in a downtown core presents many challenges including traffic and accessibility issues and supporting the active businesses in the community.

We look forward to the opportunity and hope our group can assist in make this project a reality.

Thank you

Adam Hendriks
General Manager
Ottawa Greenbelt Construction Company Limited